## **AMOS** PRESS RELEASE

# SWISS-AS SECURES TENDER WITH IBERIAN PGA -PORTUGALIA AIRLINES JULY 2011



#### PGA FIRST PORTUGUESE AMOS CUSTOMER

Swiss-AS is pleased to announce that PGA - Portugália Airlines has chosen AMOS to provide maintenance management for their entire fleet. In the evaluation phase, during an MRO software presentation and a several-day workshop, Swiss-AS had the opportunity to convince the PGA project team of the advantages of AMOS and its proven implementation procedure.

"The Swiss-AS team is delighted about the cooperation with PGA. We welcome the first Iberian customer in the AMOS community and are pleased to add the Iberian Peninsula to the "AMOS map", which used to be one of the last remaining uncovered areas in Europe," says Ronald Schaeuffele, CEO of Swiss-AS.

## STREAMLINING OF MAINTENANCE OPERATIONS

The implementation project is scheduled for ten months and the kick-off will take place without delay.

During the pre-sales, PGA was concerned about the implementation phase since the roll out of an MRO software is always a complex and time consuming task whose changes impacts the entire maintenance organisation. Swiss-AS was able to allay these doubts due to its immense implementation experience and throughout the history of the company, no project has ever failed. Additionally, both companies closely cooperated to define and confirm all implementation steps in the run-up to the kick-off meeting.

"PGA will evolve to a level of excellence by improving the quality of its maintenance and engineering activity with AMOS. Process streamlining with an integrated platform and the quality of PGA manpower are key ingredients. We work hard on people to attain optimal competency - we chose AMOS to get there," states Miguel Vaz Pinto, Maintenance and Engineering Director at PGA.

To familiarise its 80 mechanics with AMOS, PGA decided to use the train-the-trainer approach, meaning that internal trainers help to replicate the training originally delivered by Swiss-AS. Traditionally, the end user training will take place during the final weeks prior to Go-Live.

## ABOUT PGA - PORTUGÁLIA AIRLINES (PGA)

Portugália Airlines, based at the Lisbon airport, started its operations in 1990. After several years of independence, the Portuguese regional airline was integrated into the TAP Group in 2007. Today PGA's flight capacity is fully allocated to the TAP Group while the airline operates as a feeder-defeeder of the network.

TAP is the national airline of Portugal and as a member of the Star Alliance, the flag carrier's worldwide route network comprises of 67 destinations in 31 countries.

PGA has a fleet of 14 aircraft including Embraer 145 and Fokker 100, which are mainly maintained in-house (Line & Base Maintenance up to C Checks), executed at PGA's hangar in Lisbon.

### ABOUT SWISS AVIATION SOFTWARE AND AMOS

AMOS - developed and distributed by Swiss AviationSoftware - is a comprehensive, fully-integrated software package that successfully manages the maintenance, engineering and logistics requirements of modern airlines and MRO providers by fulfilling demanding airworthiness standards. Swiss-AS is a 100% subsidiary of Swiss International Air Lines Ltd., and counts more than 100 customers worldwide to its loyal customer base, including pure operators of all sizes, major low-cost, regional and flag carriers, large airline groups and MRO providers. The fact that none of them has ever replaced AMOS by another system speaks for itself. Swiss-AS' AMOS is the industry-leading MRO software in Europe and one of the best-selling solutions world-wide, having its headquarters in Basel, Switzerland, and being also represented in Miami, FL, USA.

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