

# AMOS Press Release

## Swiss-AS wins order from Europe's largest regional airline, Flybe May 2012



### AMOS will enhance competitive advantage

Flybe Aviation Services has chosen the fully-integrated software package AMOS to manage its entire aircraft maintenance, engineering and logistics' requirements.

The AMOS implementation is expected to take between 12-15 months and will incorporate business process mapping, 'gap' analysis, data migration, key-user workshops and key and end-user staff training for 600 potential users. It will replace Flybe's current and somewhat fragmented in-house built legacy system and leverage greater efficiencies and cost savings.

John Palmer, Managing Director Flybe Aviation Support, says: "For some years, there has been an aspiration for Flybe Aviation Services and Flybe UK to have an M&E system that can be used to leverage and exploit technological advances and in turn also satisfy our business and regulatory requirements. We are therefore extremely pleased that we have concluded this agreement with Swiss-AS to implement AMOS in order to satisfy the diverse and individual demands of the 20 divisional units that comprise our engineering facility."

The fully integrated Swiss-AS AMOS system is one of the market leaders in M&E software and, FAA and EASA compliant, is being continually developed to meet the needs of its customers.

Swiss-AS CEO, Ronald Schaeuffele, adds: "We are honoured to have been awarded this prestigious contract to implement AMOS for Flybe that will also play a key role in supporting its planned fleet expansion."

Mr Palmer concludes: "We've established a close working relationship with Swiss-AS during the AMOS evaluation process and look forward to embedding this advanced system into our operations to enhance our competitive edge by providing value for money maintenance services to our expanding list of high profile global clients."

### About Flybe

Flybe, Europe's largest regional airline with 196 routes serving 17 countries, operating from a total of 93 departure points, 35 UK and 58 European airports.

Flybe's headquarters are at Exeter International Airport with 14 additional bases across the UK, Isle of Man and the Channel Islands. The airline employs over 3'000 staff of which 745 are engineers.

Flybe operates a fleet of 80 aircraft including Bombardier Q400 turboprop, Embraer 195 and E175 that is maintained by Flybe Aviation Services (Line and Base maintenance) which also offers its MRO services to third parties.

Moreover, the carrier placed a multi-billion dollar order with Embraer in July 2010 for up to 140 Embraer 175 and E-family aircraft, the first deliveries having arrived in December 2011.

In August 2011, Flybe jointly acquired Finnish Commuter Airlines (Finncomm) in a 60-40% partnership with Finnair.

### About Swiss AviationSoftware and AMOS

Swiss-AS' AMOS is the industry-leading MRO software in Europe and one of the best-selling solutions world-wide, developed and distributed by Swiss AviationSoftware. It is a comprehensive, fully-integrated software package that successfully manages the maintenance, engineering and logistics requirements of modern airlines and MRO providers by fulfilling all airworthiness standards. Swiss-AS is a 100% subsidiary of Swiss International Air Lines Ltd., and counts more than 100 customers worldwide to its loyal customer base, including pure operators of all sizes, major low-cost, regional and flag carriers, large airline groups and MRO providers.

Swiss-AS has its headquarters in Basel, Switzerland and is also represented in Miami, FL, USA.

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